

SECRETARY'S CERTIFICATE

REPUBLIC OF THE PHILIPPINES) Sc.
BAGUIO CITY)

I, **TEDDY ESTEBAN F. RIGOROSO**, of legal age, married, with office address in Rigoroso Galindez Rabino Laron & Maristela Law Offices, 901 Fil Garcia Tower, 140 Kalayaan Avenue, Diliman, Quezon City, Metro Manila, Philippines, being the Corporate Secretary of JHMC, after having been duly sworn in accordance with law, hereby CERTIFY, that during the Referendum of the JHMC Board of Directors conducted on 25 July 2023, the following Board Resolution is hereby passed and approved by unanimous vote:

*John Hay Management Corporation
Board Resolution No. 2023-0725-137*

Resolve, as it is hereby **resolved**, that by unanimous vote in a Referendum conducted on 25 July 2023, the **John Hay Management Corporation ("JHMC") Board of Directors approved** the Performance Scorecard Monitoring Report for the Second Quarter of CY 2023; and

Resolved, finally, that this Resolution shall take effect immediately on 25 July 2023 and shall supersede all prior JHMC resolutions, instructions, memoranda, circulars, or instruments inconsistent herewith.

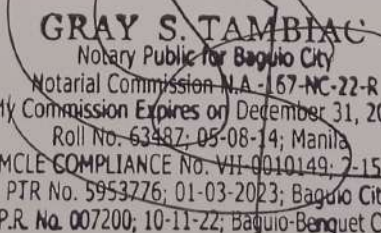
This certification is being issued subject to the final approval of the Minutes of the 31 July 2023 JHMC Board meeting.

IN WITNESS WHEREOF, I have set my hand this JUL 28 2023 day of 2023 in BAGUIO CITY


ATTY. TEDDY ESTEBAN F. RIGOROSO
Corporate Secretary

SUBSCRIBED AND SWORN TO before me this JUL 28 2023 day of 2023 in BAGUIO CITY,
affiant exhibiting to me his IBP Identification Card No. 42240.

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Series of 2023


GRAY S. TAMBIAG
Notary Public for Baguio City
Notarial Commission N.A.-167-NC-22-R
My Commission Expires on December 31, 2024
Roll No. 63487; 05-08-14; Manila
MCLE COMPLIANCE No. VII-0010149; 7-15-22
PTR No. 5953776; 01-03-2023; Baguio City
IBP P.R. No. 007200; 10-11-22; Baguio-Benguet Chapter

JOHN HAY MANAGEMENT CORPORATION
CY 2023 Performance Scorecard

Component						Target (2023)	January 01, 2023 to June 30, 2023 (as of 2nd Quarter)	
	Objective/ Measure		Formula	Weight	Rating System		Actual Accomplishment	Weight (%)
CUSTOMERS/STAKEHOLDERS & SOCIAL IMPACT	SO1	John Hay as a Premier Tourist and Investment Destination						
	SM 1	Number of New Locators or Development Projects Signed	Absolute Number	10%	(Actual/Target) x Weight	10	20	10
	SM 2	Number of Jobs Generated in JHSEZ	Total Number of Jobs Generated by Locators for the Year/ 12 months	10%	(Actual/Target) x Weight	5% increase from the 2022 GCG Validated Actual	5,937	9.51
						6,240		
	SM 3	Gross Sales of Business Enterprises Within the JHSEZ	Actual Amount	10%	(Actual/Target) x Weight	7.5% increase from the 2022 GCG Validated Actual	₱432,933,417.12	4.87
						₱889,245,909.57		
	Sub-total			30%				

Component						Target (2023)	January 01, 2023 to June 30, 2023 (as of 2nd Quarter)	
	Objective/ Measure		Formula	Weight	Rating System		Actual Accomplishment	Weight (%)
CUSTOMERS/STAKEHOLDERS & SOCIAL IMPACT	SO 2	Ensure Sustainable Multiple Use of Forest Watershed						
	SM4	Compliance to National Ambient Air Quality Standards on Particulate Matter 10 (PM10) Within the JHSEZ	Number of Tests Which Resulted in Good Air Quality (0-54µg/ncm)/Total Number of Tests Conducted	7.5%	All or Nothing	100% of Tests Resulted in Good Air Quality	100% tests resulted in Good Quality Fifty-five (55) Ambient Air Monitoring conducted resulted to Good Air Quality.	7.50
	Sub-total			7.5%				
	SO 3	Enforce Efficient and Effective Regulation in the JHSEZ and JHRA						
	SM 5	Percentage of Satisfied Customers	Number of Respondents Who Gave a Rating of At Least Satisfactory/ Total Number of Respondents	10%	(Actual/Target) x Weight 0% = if less than 80%	90%	On-going procurement	0
	Sub-total			10%				

Component						Target (2023)	January 01, 2023 to June 30, 2023 (as of 2nd Quarter)	
	Objective/ Measure		Formula	Weight	Rating System		Actual Accomplishment	Weight (%)
FINANCIAL	SO 4	Increase JHMC Revenues to Attain Financial Viability						
	SM 6	Increase Internally Generated Revenue of JHMC	Actual Amount of Revenues Collections	10%	(Actual / Target) x Weight	₱ 16.5 M	₱11,204,949.11	6.79
	SM 7	Zone Revenue Collection Efficiency	Actual Collection / Total Zone Revenue Due for Collection (Excluding Advance Payments and Penalties Collected)	10%	(Actual / Target) x Weight	100%	56%	5.63
						₱62,175,267.00	₱34,992,264.59	
	SM 8	Disbursement Budget Utilization Rate	Total Disbursements/ BCDA - Approved Corporate Operating (COB) (Both Net of PS Cost)	5%	(Actual / Target) x Weight	90%	19.61%	1.09
	Sub-total			25%				

Component						Target (2023)	January 01, 2023 to June 30, 2023 (as of 2nd Quarter)		
	Objective/ Measure		Formula	Weight	Rating System		Actual Accomplishment	Weight (%)	
INTERNAL PROCESS	SO 5	Improve Efficiency and Effectiveness of Process							
	SM 9	Percentage of Regulatory Permits for Business Enterprises Issued Within Applicable Processing Time	Number of Requests Processed Within Applicable Processing Time/ Total Number of Requests Received	7.5%	(Actual/Target) x Weight	100%	87.12%	6.53	
							2916 out of 3347 Regulatory Permits for Business Enterprises were issued within applicable processing time.		
	Sub-total			7.5%					
	SO 6	Establish and Maintain the Quality and Environmental Management System							
	SM 10	Maintenance of ISO 9001:2015 Certification	Actual Accomplishment	5%	All or Nothing	Pass the 2nd Year Surveillance Audit	The JHMC Risk Management System (RMS) Core Team and concerned Personnel attended the Workshop on Enhancing the Risk Management Framework, Process, and Documented Information on 13, 14, 22, 23 June 2023 in preparation for the 2nd Surveillance Audit.	0	
	SM 11	Maintenance of ISO 14001:2015 Certification	Actual accomplishment	5%	All or Nothing	Pass the 2nd Year Surveillance Audit	On June 27, 2023, The EMS Core Team Leader, IEA Group, COM Group and the EMS Secretariat conducted an in-depth meeting tackling the IEA 2022, and the courses of action to be undertaken for IEA 2023. IEA Program and Schedule 2023 was approved by the OPCEO and disseminated to all JHMC Staff on June 27, 2023.	0	
	Sub-total			10%					

Component						Target (2023)	January 01, 2023 to June 30, 2023 (as of 2nd Quarter)	
	Objective/ Measure		Formula	Weight	Rating System		Actual Accomplishment	Weight (%)
INTERNAL PROCESS	SO 7	Improve Technology and Infrastructure Support						
	SM 12	Implementation of the Information System Strategic Plan (ISSP)	Actual Accomplishments	5%	All or Nothing	100% Accomplishment of the 2023 ISSP Deliverables	The Pre-Bid Conference with the shortlisted Consultant was conducted on 29 June 2023. The schedule of the Bid Opening will be on 12 July 2023.	0
	Sub-total			5%				
LEARNING AND GROWTH	SO 8	Improve Knowledge and Skills, Professionalism and Career Development						
	SM 13	Percentage of Employees Meeting Required Competencies	Competency Baseline 2023 - Competency Baseline 2022	5%	All or Nothing	Improve Competency Baseline of the Organization	54 employees were provided trainings/development programs based on the approved CY 2023 Human Resource Development Program (HRDP). Thus, the said HRDP is continuously implemented.	0
	Sub-total			5%				
		TOTAL		100%				51.93


Prepared by:


LEA C. QUISOBEN-MAGUILAO
 Corporate Planning Manager


BEVERLEE O. GUNADEN
 Corporate Planning Clerk

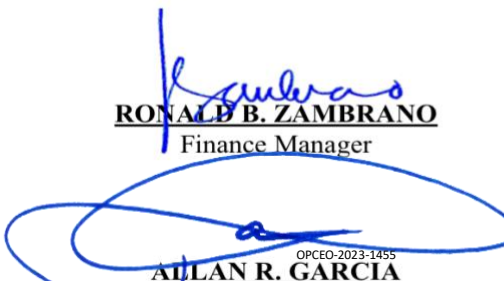
Reviewed by:


JANE THERESA G. TABALINGCOS
 Vice-President and Chief Operations Officer


RONALD B. ZAMBRANO
 Finance Manager

Approved by:


PMGEN. RUFINO G. IBAY, JR. (Ret.)
 Acting Chairperson, Board of Directors


ADLAN R. GARCIA
 President and Chief Executive Officer