

SECRETARY'S CERTIFICATE

REPUBLIC OF THE PHILIPPINES) Sc.
_____ **BAGUIO CITY**)

I, **TEDDY ESTEBAN F. RIGOROSO**, of legal age, married, with office address in Rigoroso Galindez Rabino Laron & Maristela Law Offices, 901 Fil Garcia Tower, 140 Kalayaan Avenue, Diliman, Quezon City, Metro Manila, Philippines, being the Corporate Secretary of the John Hay Management Corporation (JHMC), after having been duly sworn in accordance with law, hereby CERTIFY, that during the 279th Special Meeting of the JHMC Board of Directors held on 24 April 2023 at Hotel Celeste, 02 San Lorenzo Drive corner A. Arnaiz Avenue, San Lorenzo Village, Makati City, where a quorum was present, upon motion made and duly seconded, the Board passed and approved the following resolution:

*John Hay Management Corporation
Board Resolution No. 2023-0424-084*

Resolve, as it is hereby resolved, that the **John Hay Management Corporation ("JHMC") Board of Directors** hereby approves the JHMC Performance Scorecard Monitoring Report for the First Quarter of CY 2023; and

Resolved, finally, that this Resolution shall take effect immediately on 24 April 2023 and shall supersede all prior JHMC resolutions, instructions, memoranda, circulars, or instruments inconsistent herewith.

This certification is being issued subject to the final approval of the Minutes of the 24 April 2023 JHMC Board Meeting.

IN WITNESS WHEREOF, I have set my hand this APR 26 2023 day of 2023 in BAGUIO CITY

ATTY. TEDDY ESTEBAN F. RIGOROSO
Corporate Secretary

SUBSCRIBED AND SWORN TO before me this APR 26 2023 day of 2023 in BAGUIO CITY,
affiant exhibiting to me his IBP Identification Card No. 42240.

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Series of 2023





GRAY S. TAMBIAO
Notary Public for Baguio City
Notarial Commission No. A-167-NC-22-R
My Commission Expires on December 31, 2024
Roll No. 63487; 05-08-14; Manila
MCLE COMPLIANCE No. VII-0010149; 2-15-22
PTR No. 5953776; 01-03-2023; Baguio City
IBP P.R. No. 007200; 10-11-22; Baguio-Benguet Chapter

JOHN HAY MANAGEMENT CORPORATION
CY 2023 Performance Scorecard

Component						January 01, 2023 to March 31, 2023 (1st Quarter)		
	Objective/ Measure		Formula	Weight	Rating System	Target	Actual Accomplishment	Weight (%)
CUSTOMERS/STAKEHOLDERS & SOCIAL IMPACT	SO1	John Hay as a Premier Tourist and Investment Destination						
	SM 1	Number of New Locators or Development Projects Signed	Absolute Number	10%	(Actual/Target) x Weight	5	12	10
	SM 2	Number of Jobs Generated in JHSEZ	Total Number of Jobs Generated by Locators for the Year/ 12 months	10%	(Actual/Target) x Weight	5% increase from the 2022 GCG - validated actual.	5,730	9.18
	SM 3	Gross Sales of Business Enterprises Within the JHSEZ	Actual Amount	10%	(Actual/Target) x Weight	7.5% increase from the 2022 GCG - validated actual.	₱221,116,227.82	2.49
	Sub-total			30%				

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Component					January 01, 2023 to March 31, 2023 (1st Quarter)			
	Objective/ Measure		Formula	Weight	Rating System	Target	Actual Accomplishment	Weight (%)
CUSTOMERS/STAKEHOLDERS & SOCIAL IMPACT	SO 2	Ensure Sustainable Multiple Use of Forest Watershed						
	SM 4	Compliance to National Ambient Air Quality Standards on Particulate Matter 10 (PM10) Within the JHSEZ	Number of Tests Which Resulted in Good Air Quality (0-54µg/ncm)/Total Number of Tests Conducted	7.5%	All or Nothing	100% tests resulted in Good Quality	100% tests resulted in Good Quality Twenty-one (21) Ambient Air Monitoring conducted resulted to Good Air Quality.	7.50
	Sub-total			7.5%				
	SO 3	Enforce Efficient and Effective Regulation in the JHSEZ and JHRA						
	SM 5	Percentage of Satisfied Customers	Number of Respondents Who Gave a Rating of At Least Satisfactory/ Total Number of Respondents	10%	(Actual/Target) x Weight 0% = if less than 80%	90%	For procurement upon receipt of the new guidelines to be issued by GCG.	0
Sub-total			10%					
FINANCIAL	SO 4	Increase JHMC Revenues to Attain Financial Viability						
	SM 6	Increase Internally Generated Revenue of JHMC	Actual Amount of Revenues Collections	10%	(Actual / Target) x Weight	₱4,125,000.00	₱6,653,246.12	0.40






Component						January 01, 2023 to March 31, 2023 (1st Quarter)		
	Objective/ Measure		Formula	Weight	Rating System	Target	Actual Accomplishment	Weight (%)
FINANCIAL	SM 7	Zone Revenue Collection Efficiency	Actual Collection / Total Zone Revenue Due for Collection <i>(Excluding Advance Payments and Penalties Collected)</i>	10%	(Actual / Target) x Weight	30%	26%	2.58
						₱19,721,192.01	₱17,735,861.81	
	SM 8	Disbursement Budget Utilization Rate	Total Disbursements/ BCDA - Approved Corporate Operating (COB) <i>(Both Net of PS Cost)</i>	5%	(Actual / Target) x Weight	15%	8.66%	0.48
	Sub-total			25%				
INTERNAL PROCESS	SO 5	Improve Efficiency and Effectiveness of Processes						
	SM 9	Percentage of Regulatory Permits for Business Enterprises Issued Within Applicable Processing Time	Number of Requests Processed Within Applicable Processing Time/ Total Number of Requests Received	7.5%	(Actual/Target) x Weight	100%	96%	7.23
							1,571 out of 1,630 Regulatory Permits for Business Enterprises were issued within applicable processing time.	
	Sub-total			7.5%				

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Component						January 01, 2023 to March 31, 2023 (1st Quarter)			
	Objective/ Measure		Formula	Weight	Rating System	Target	Actual Accomplishment	Weight (%)	
INTERNAL PROCESS	SO 6	Establish and Maintain the Quality and Environmental Management System							
	SM 10	Maintenance of ISO 9001:2015 Certification	Actual Accomplishment	5%	All or Nothing	Preparatory activities for the 2nd Year Surveillance Audit.	The EMS Committee conducted a planning and meeting on 30 March 2023 in preparation for the upcoming EMS activities.	0	
	SM 11	Maintenance of ISO 14001:2015 Certification	Actual accomplishment	5%	All or Nothing	Preparatory activities for the 2nd Year Surveillance Audit.	For the conduct of the Verification Audit in April 2023 to the issued RCAFs in 2022.	0	
	Sub-total			10%					
	SO 7	Improve Technology and Infrastructure Support							
	SM 12	Implementation of the Information System Strategic Plan (ISSP)	Actual Accomplishments	5%	All or Nothing	Preparatory activities.	The Terms of Reference (TOR) were approved by the Board of Directors (BOD); The proposed supplemental budget for the project Development of Procurement, Asset, Supply Management Information System (PASMIS) will be appealed to BCDA; and Procurement of ICT items are ongoing.	0	
	Sub-total			5%					

Component					January 01, 2023 to March 31, 2023 (1st Quarter)		
	Objective/ Measure	Formula	Weight	Rating System	Target	Actual Accomplishment	Weight (%)
LEARNING AND GROWTH	SO 8	Improve Knowledge and Skills, Professionalism and Career Development					
	SM 13	Percentage of Employees Meeting Required Competencies	Competency Baseline 2023 - Competency Baseline 2022	5%	All or Nothing	Improved competency baseline of the Organization.	Ongoing implementation of the approved HRDP 2023: three (3) out of 55 employees have already completed the 16 hours of HRDP.
	Sub-total		5%				0
	TOTAL		100%				39.86

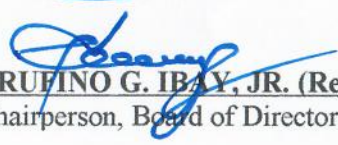
Prepared by:



LEA C. QUISOBEN-MAGUILAO
 Corporate Planning Manager

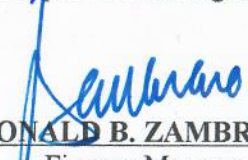
Reviewed by:


JANE THERESA G. TABALINGCOS
 Vice-President and Chief Operations Officer

Approved by:


PMGEN. RUFINO G. IBAY, JR. (Ret.)
 Acting Chairperson, Board of Directors


BEVERLEE O. GUNADEN
 Corporate Planning Clerk


RONALD B. ZAMBRANO
 Finance Manager


ALLAN R. GARCIA
 President and Chief Executive Officer