

**Republic of the Philippines
Office of the President**

JHMC

JOHN HAY MANAGEMENT CORPORATION
a member of **The BCDA Group**

**BUSINESS DEVELOPMENT
COMMITTEE
REPORT

CY 2022**

I. JHMC Board Business Development Committee

The Business Development Committee has six (6) members, to wit:

Chairperson: Mr. Allan R. Garcia

Members: PGen. Ronaldo F. De Jesus
Ms. Catherine A. De la Rosa
Alejandro F. Fernandez, M.D.
Atty. Rudolph Steve E. Jularbal
Atty. Ceasar G. Oracion (*ended February 14, 2022*)

Atty. Oracion's membership ended on February 14, 2022.

II. Committee Members' Responsibilities

The Committee shall be responsible for the following:

1. Establishing programs that can sustain the Corporation's long term viability and strength, and periodically evaluating and monitoring the implementation of such policies and strategies of business plans.
2. Evaluating business proposals.
3. Keeping the Corporation abreast with industry developments and business trends in order to promote the Corporation's competitiveness.

III. Accomplishments

1. Reviewed the Addendum to the JHMC-SC Reservations Philippines, Inc. (SCRPI) Lease Agreement and endorsed it to the Board for approval.
2. Reviewed the request of Filinvest Consortium for additional parking.
3. Reviewed the Revision of the JHMC Membership in the BCDA-JHMC Joint Asset Disposition Committee and endorsed it to the Board for approval.
4. Reviewed the Joint Project with the University of the Philippines-Baguio, Department of Environment and Natural Resources – Cordillera Administrative Region (DENR-CAR), Watershed and Water Resources Research Development and Extension Center (WRRDEC) and Benguet State University (BSU) for the Promotion of Native Plant Species in Camp John Hay for Environmental Sustainability.

5. Reviewed JHMC's application with the National Historical Commission of the Philippines (NHCP) for historical markers for the Bell House and Amphitheater.

IV. Meetings

A total of four (4) meetings were conducted by the Business Development Committee in 2022.

No.	Date of Meetings
1.	January 26, 2022
2.	February 28, 2022
3.	June 13, 2022 (joint meeting with the Risk Management Committee)
4.	December 19, 2022 (joint meeting with the Finance Committee)

V. Attendance Record of the Members

Members	Date of Meetings			
	26-Jan-22	28-Feb-22	13-Jun-22	19-Dec-22
Allan R. Garcia	P	P	P	P
Ronaldo F. De Jesus	P	P	P	P
Catherine A. De la Rosa	P	P	P	P
Alejandro F. Fernandez	P	P	P	P
Rudolph Steve E. Jularbal	P	P	P	P
Cesar G. Oracion	P	NA	NA	NA

Legend:

P - present

A - absent

NA - not applicable (the Director is no longer a Director)