

JOHN HAY MANAGEMENT CORPORATION
CY 2021 Performance Scorecard

Component					Target	January 01, 2021 to June 30, 2021 (as of 2nd Quarter)		
Objective/ Measure	Formula	Weight	Rating System	Actual Accomplishment		Weight (%)		
CUSTOMERS/STAKEHOLDERS & SOCIAL IMPACT	SO1	John Hay as a Premier Tourist and Investment Destination						
	SM 1	Number of New Locators or Developmental Projects Signed	Absolute number	10%	(Actual/Target) x Weight	5	1	2
	SM 2	Number of Jobs Generated in the JHSEZ	Total Number of Jobs Generated by Locators for the Year/ 12 months	10%	(Actual/Target) x Weight	4,720	5,336	10
	SM 3	Gross Sales of Business Enterprises within the JHSEZ	Actual amount	10%	(Actual/Target) x Weight	₱ 626 Million	₱184,476,967.14	2.95
	SO 2	Ensure Sustainable Multiple Use of Forest Watershed						
	SM4	Compliance to National Ambient Air Quality Standards on Particulate Matter 10 (PM10) within the JHSEZ	Number of tests which resulted in Good Air Quality (0-54µg/ncm)/Total number of tests	10%	All or Nothing	100% tests resulted in Good Quality	For the OGCC contract review as forwarded and endorsed by JHMC.	0
	SO 3	Enforce Efficient and Effective Regulation in the JHSEZ and JHRA						
	SM 5	Percentage of Satisfied Customers	Number of respondents who rated at least Satisfactory/ Total number of respondents	10%	(Actual/Target) x Weight 0% = if less than 80%	85%	Ongoing procurement: reposted due to failure of bidding	0
		<i>Sub-total</i>						

Handwritten signatures and initials in blue ink at the bottom right of the table.

FINANCIAL	SO 4 Increase JHMC Revenues to Attain Financial Viability							
	SM 6	Increase Internally Generated Revenue of JHMC	Actual amount of revenue collections	10%	(Actual / Target) x Weight 0%=if less than 50% of the Target Amount	₱ 8.718 M	₱4,052,445.47	0
	SM 7	Zone Revenue Collection Efficiency (includes Business Center for CUSA collection)	Actual Collection / Total Zone Revenue due for collection (both to exclude advance payments and penalties collected)	10%	(Actual / Target) x Weight 0%=if less than 50%	65%	21.62%	0
	Sub-total			20%				
INTERNAL PROCESS	SO 5 Improve Efficiency and Effectiveness							
	SM 8	Issuance of ISO 14001 Environmental Management System	Actual accomplishment	5%	All or Nothing	Re-Certification under ISO 14001:2015 Standards	Procured: for contract approval	0
	SM 9	Percentage of Regulatory Permits for Business Enterprises issued within Applicable Processing Time	Number of requests processed within applicable processing time/ Total number of	10%	(Actual/Target) x Weight 0% = if less than 90%	100%	95.01% Total: <u>1,467 out of 1,544</u> Regulatory Permits for Business Enterprises were issued within applicable processing time	9.50
	Sub-total			15%				
SO 6 Establish and Maintain the Quality Management System								
SM 10	ISO Certification for all Processes	Actual accomplishment	5%	All or Nothing	Re-Certification under ISO 9001:2015 Standards	Awarded: Recertification audit is within 03-05 November 2021	0	

[Handwritten signature]

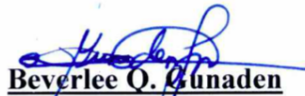
[Handwritten signature]

[Handwritten initials]


LEARNING AND GROWTH	SO 7 Improve Technology and Infrastructure Support							
	SM 11	Number of processes automated	Absolute Number	5%	All or Nothing	Roll-out/ implementation of the Environment and Forest Management Information System (EFMIS)	On-going development of the project Design and Development of the EFMS	0
	SO 8 Improve Knowledge and Skills, Professionalism and Career Development							
	SM 12	Percentage of Employees Meeting Required Competencies	Actual accomplishment	5%	All or Nothing	Improve Competency Baseline of the Organization	Continuous implementation of the HRDP for CY 2021	0
		<i>Sub-total</i>		15%				
TOTAL				100%			24.45	

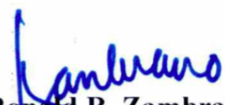
Prepared by:


Lea C. Quinsoben-Maguilao
 Corporate Planning Manager


Beverlee O. Gunaden
 Corporate Planning Assistant/Clerk

Reviewed by:


Jane Theresa G. Fablingcos
 Vice-President and COO


Ronald B. Zambrano
 Finance Manager

Approved by:


CEASAR G. ORACION
 Chairman, Board of Directors


ALLAN R. GARCIA
 President and Chief Executive Officer

30-JUL-2021
 OPCEO-1347

JOHN HAY MANAGEMENT CORPORATION

BREAKDOWN OF REGULATORY PERMITS PROCESSED AND ISSUED FROM JANUARY TO JUNE 2021

REGULATORY PERMITS	APPLICABLE PROCESSING TIME	TOTAL NUMBER OF APPLICATIONS	TOTAL NUMBER OF PROCESSED AND ISSUED WITHIN THE APPLICABLE PROCESSING TIME	TOTAL NUMBER OF PROCESSED AND ISSUED NOT WITHIN THE APPLICABLE PROCESSING TIME
1. Certificate of Environmental Compliance (CEC) CEC for Food Related Establishment <i>- New and Renewal</i> CEC for Non-Food Related Establishment <i>- New and Renewal</i>	9 working days and 20 minutes	38	35	2
2. Annual Mechanical Engineer (ME) Permit	20 working days	41	41	0
3. Electrical Engineer (EE) Permit	20 working days	36	36	0
4. Permit to Operate (PTO) - New	1 working day, 3 hours, and 10 minutes	1	0	1
5. Permit to Operate (PTO) - Renewal	40 minutes	64	0	64
6. Permit to Bring Out (PBO) Forest Products Services Rendered to All Who Desire to Benefit from Available Firewood for Family and Other Social/Cultural Occasions	5 hours and 58 minutes	9	0	9
7. Fireworks Display Permit Within the John Hay Special Economic Zone (JHSEZ)	5 hours and 8 minutes	1	0	1
8. Certificate of Coverage (COC)	5 working days, 4 hours and 3 minutes	30	30	0
9. Building Permit for New Application or Repair/Alteration	12 working days and 10 minutes	5	5	0
10. Certificate of Occupancy	12 working days and 10 minutes	0	0	0

11. Temporary Permit to Operate (TPTO) for Locators	15 minutes	186	186	0
12. Temporary Permit to Operate (TPTO) for Exhibitors and Bazaars	25 minutes	0	0	0
13. Gatepass for Locators, Exhibitors, Bazaars and Walk- in	15 minutes	209	209	0
14. Local Purchase Form for Locators, Exhibitors, Bazaars and Walk- in	15 minutes	702	702	0
15. Permit to Bring-In for Locators, Exhibitors, Bazaars and Walk- in	15 minutes	180	180	0
16. Permit to Bring-Out for Locators - Local Articles	15 minutes	28	28	0
17. Permit to Bring-Out for Locators - Temporary Transfer	15 minutes	12	12	0
18. Permit to Bring-Out for Residents Within John Hay Special Economic Zone (JHSEZ)	15 minutes	0	0	0
TOTAL		1542	1464	77