

JOHN HAY MANAGEMENT CORPORATION

CY 2021 Performance Scorecard

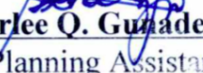
Component						January 01, 2021 to March 31, 2021 (1st Quarter)	
	Objective/ Measure	Formula	Weight	Rating System	Target	Actual Accomplishment	Weight (%)
CUSTOMERS/STAKEHOLDERS & SOCIAL IMPACT	SO1	John Hay as a Premier Tourist and Investment Destination					
	SM 1	Number of New Locators or Developmental Projects Signed	Absolute number	10%	(Actual/Target) x Weight	5	1
	SM 2	Number of Jobs Generated in the JHSEZ	Total Number of Jobs Generated by Locators for the Year/ 12 months	10%	(Actual/Target) x Weight	4,720	5,355
	SM 3	Gross Sales of Business Enterprises within the JHSEZ	Actual amount	10%	(Actual/Target) x Weight	₱ 626 Million	₱92,402,649.79
	SO 2	Ensure Sustainable Multiple Use of Forest Watershed					
	SM4	Compliance to National Ambient Air Quality Standards on Particulate Matter 10 (PM10) within the JHSEZ	Number of tests which resulted in Good Air Quality (0-54µg/ncm)/Total number of tests	10%	All or Nothing	100% tests resulted in Good Air Quality	Ongoing procurement: post-qualification stage (postponed due to the implementation of the ECQ within the NCR Plus Bubble)
	SO 3	Enforce Efficient and Effective Regulation in the JHSEZ and JHRA					

	SM 5	Percentage of Satisfied Customers	Number of respondents who rated atleast Satisfactory/ Total number of respondents	10%	(Actual/Target) x Weight 0% = if less than 80%	85%	Ongoing procurement: re-posted (2nd posting)	0
	Sub-total			50%				
FINANCIAL	SO 4 Increase JHMC Revenues to Attain Financial Viability							
	SM 6	Increase Internally Generated Revenue of JHMC	Actual amount of revenue collections	10%	(Actual / Target) x Weight 0%=if less than 50% of the Target Amount	₱ 8.718 M	₱2,213,526.64	0
	SM 7	Zone Revenue Collection Efficiency (includes Business Center for CUSA collection)	Actual Collection / Total Zone Revenue due for collection (both to exclude advance payments and penalties collected)	10%	(Actual / Target) x Weight 0%=if less than 50%	65%	12.22%	0
	Sub-total			20%				
INTERNAL PROCESS	SO 5 Improve Efficiency and Effectiveness							
	SM 8	Issuance of ISO 14001 Environmental Management System	Actual accomplishment	5%	All or Nothing	Re-Certification under ISO 14001:2015 Standards	For procurement	0
	SM 9	Percentage of Regulatory Permits for Business Enterprises issued within Applicable Processing Time	Number of requests processed within applicable processing time/ Total number of requests received	10%	(Actual/Target) x Weight 0% = if less than 90%	100%	95.64% Total: <u>877 out of 917</u> Regulatory Permits for Business Enterprises were issued within applicable processing time (please see attached file for the breakdown)	9.56
	Sub-total			15%				

LEARNING AND GROWTH	SO 6 Establish and Maintain the Quality Management System						
	SM 10	ISO Certification for all Processes	Actual accomplishment	5%	All or Nothing	Re-Certification under ISO 9001:2015 Standards	Ongoing procurement: Bid Evaluation Stage 0
	SO 7 Improve Technology and Infrastructure Support						
	SM 11	Number of processes automated	Absolute Number	5%	All or Nothing	Roll-out/ implementation of the Environment and Forest Management Information System (EFMIS)	On-going development of the project Design and Development of the EFMIS 0
	SO 8 Improve Knowledge and Skills, Professionalism and Career Development						
	SM 12	Percentage of Employees Meeting Required Competencies	Actual accomplishment	5%	All or Nothing	Improve Competency Baseline of the Organization	Continuous implementation of the HRDP for CY 2021 0
		Sub-total		15%			
		TOTAL		100%			23.04

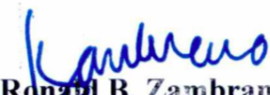
Prepared by:


Lea C. Quison-Maculao
Corporate Planning Manager


Beverlee Q. Guisaden
Corporate Planning Assistant/Clerk

Reviewed by:


Jane Theresa G. Tabalingcos
Vice-President and COO


Ronald B. Zambrano
Finance Manager

Approved by:


CEASAR G. ORACION
Chairman, Board of Directors


ALLAN R. GARCIA
President and Chief Executive Officer

30-JUL-2021
OPCEO-1346

JOHN HAY MANAGEMENT CORPORATION

BREAKDOWN OF REGULATORY PERMITS PROCESSED AND ISSUED FROM JANUARY TO MARCH 2021

REGULATORY PERMITS	APPLICABLE PROCESSING TIME	TOTAL NUMBER OF APPLICATIONS	TOTAL NUMBER OF PROCESSED AND ISSUED WITHIN THE APPLICABLE PROCESSING TIME	TOTAL NUMBER OF PROCESSED AND ISSUED NOT WITHIN THE APPLICABLE PROCESSING TIME
1. Certificate of Environmental Compliance (CEC) CEC for Food Related Establishment - <i>New and Renewal</i> CEC for Non-Food Related Establishment - <i>New and Renewal</i>	9 working days and 20 minutes	33	31	1
2. Annual Mechanical Engineer (ME) Permit	20 working days	31	31	0
3. Electrical Engineer (EE) Permit	20 working days	29	29	0
4. Permit to Operate (PTO) - New	1 working day, 3 hours, and 10 minutes	1	0	1
5. Permit to Operate (PTO) - Renewal	40 minutes	30	0	30
6. Permit to Bring Out (PBO) Forest Products Services Rendered to All Who Desire to Benefit from Available Firewood for Family and Other Social/Cultural Occasions	5 hours and 58 minutes	7	0	7
7. Fireworks Display Permit Within the John Hay Special Economic Zone (JHSEZ)	5 hours and 8 minutes	1	0	1
8. Certificate of Coverage (COC)	5 working days, 4 hours and 3 minutes	8	8	0
9. Building Permit for New Application or Repair/Alteration	12 working days and 10 minutes	1	1	0

10. Certificate of Occupancy	12 working days and 10 minutes	0	0	0
11. Temporary Permit to Operate (TPTO) for Locators	15 minutes	159	159	0
12. Temporary Permit to Operate (TPTO) for Exhibitors and Bazaars	25 minutes	0	0	0
13. Gatepass for Locators, Exhibitors, Bazaars and Walk- in	15 minutes	114	114	0
14. Local Purchase Form for Locators, Exhibitors, Bazaars and Walk- in	15 minutes	331	331	0
15. Permit to Bring-In for Locators, Exhibitors, Bazaars and Walk- in	15 minutes	147	147	0
16. Permit to Bring-Out for Locators - Local Articles	15 minutes	15	15	0
17. Permit to Bring-Out for Locators - Temporary Transfer	15 minutes	7	7	0
18. Permit to Bring-Out for Residents Within John Hay Special Economic Zone (JHSEZ)	15 minutes	0	0	0

TOTAL

914

873

40