

# JOHN HAY MANAGEMENT CORPORATION

Revised Corporate Operating Budget

Budget Year 2020

PARTICULARS	Funding Source				TOTAL
	Estate Management Fee	Land Related	Regulatory & Historical Core	CUSA	
<b>OPERATING EXPENSES</b>					
Personnel Services	56,125,282		250,000		56,375,282
Maintenance & Other Operating Expenses	38,633,696	45,548,000	4,316,000	2,183,000	90,680,696
<i>Subtotal</i>	<b>94,758,978</b>	<b>45,548,000</b>	<b>4,566,000</b>	<b>2,183,000</b>	<b>147,055,978</b>
<b>CAPITAL OUTLAY</b>					
Infrastructure		7,000,000			7,000,000
Non-Infrastructure	6,520,550	1,900,000			8,420,550
<i>Subtotal</i>	<b>6,520,550</b>	<b>8,900,000</b>	-	-	<b>15,420,550</b>
<b>TOTAL</b>	<b>101,279,528</b>	<b>54,448,000</b>	<b>4,566,000</b>	<b>2,183,000</b>	<b>162,476,528</b>

Prepared by:



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Noted by:



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