

JHMC

JOHN HAY MANAGEMENT CORPORATION

Jamie Eloise M. Agbayani, M.D.
President and Chief Executive Officer

05 November 2014

HONORABLE CESAR L. VILLANUEVA
Chairman
Governance Commission for GOCCs (GCG)
3/F Citibank Centre, Citibank Plaza,
Paseo de Roxas Cor. Villar St., Makati City



Attention: **Dir. Clarence Glenn G. Pascual**
Corporate Governance Office A

Subject: **Submission of the Third Quarter Accomplishment Report of John Hay Management Corporation (JHMC) as Renegotiated for CY 2014**

Dear **Chairman Villanueva**:

May we respectfully submit the Performance Monitoring Report (PES) Form 3 or the 3rd Quarter Accomplishment Report of JHMC for CY 2014 pursuant to the Performance Agreement (PA) signed between GCG and JHMC in September 2013 and renegotiated in 04 September 2014 with the following attachments:

- a. Photocopy of the transmittal and Terms of Reference for the Sheridan Drive Center in support to Quantity 2: Number of Commercial Project Proposals submitted to BCDA Board Transmittal- Tab "A";
- b. Photocopy of the DENR-EMB result on the Ambient Air Quality Sampling and Monitoring Result for June 2014- Tab "B";
- c. Photocopy of the DENR-EMB result on the Ambient Air Quality Sampling and Monitoring Result for September 2014- Tab "C";
- d. Summary and photocopies of the following in support to the metrics Timeliness 1: Issuance of Permit to Operate (PTO) for Business Enterprises in the JHSEZ from the date of receipt of complete documents (For renewals: 30 mins. For new/start-up business: 30 calendar days):
 - i. New PTO and Accreditation- Tab "D"
 - ii. Renewal of PTO and Accreditation- Tab "E"; and
- e. Summary and photocopies of the Certificate of Environment Compliance (CEC) issued from January 2, 2014 to September 30, 2014- Tab "F".

JHMC

JOHN HAY MANAGEMENT CORPORATION

Jamie Eloise M. Agbayani, M.D.
President and Chief Executive Officer

Should there be clarification, queries and/or data required with regard this submission, please don't hesitate to inform us.

Thank you and with assurances of my highest esteem, I remain

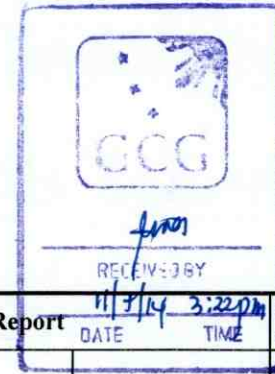
Very truly yours,

Jamie Eloise M. Agbayani
JAMIE ELOISE M. AGBAYANI, M.D.

John Hay Management Corporation
a member of the BCDA Group

OPCEO-OUT-2014-0416

JOHN HAY MANAGEMENT CORPORATION
INTERIM PERFORMANCE SCORECARD
as of September 30, 2014



Performance Measures					Baseline Data (if available)		2014 Accomplishment Report				Remarks	
Description	Formula	Weight		Rating System	Data Provider (if applicable)	2012	2013	Target	1st Qtr	2nd Qtr		3rd Qtr
		2013	2014									
MFO 1. Asset Management Services												
Quantity 1: Number of Proposal/s for Barangay Segregation submitted to the BCDA Board	number of proposal/s	5%	5%	all or nothing		-	1 (Barangay Hillside)	1 (Barangay Upper Dagsian)	Awaiting BCDA's approval of the proposed segregation of Brgy. Hillside. The proposed scheme will be adopted for the segregation of Upper Dagsian.	Still awaiting BCDA's approval of the proposed segregation of Brgy. Hillside. The proposed scheme will be adopted for the segregation of Upper Dagsian.	Still awaiting BCDA's approval of the proposed segregation of Brgy. Hillside. The Census and Tagging commenced on 23 September 2014.	
Quantity 2: Number of Commercial Project Proposals submitted to BCDA Board	number of proposal/s	5%	5%	all or nothing		-	0.86 ha.	1 (for 3 has)	1 (VOA Loghomes proposal submitted to BCDA for approval)	The TOR for the Sheridan Drive Center was submitted for perusal and approval of the JHMC-BOD.	The TOR for the Sheridan Drive Center was approved by the JHMC-BOD and was submitted to BCDA on Sept. 25, 2014.	Please see Tab "A" for the transmittal. - Area: 2.5 has
Financial 1: Revenue generated from Ticket Sales at the Historical Core	amount in PhP	10%	10%			1.88 M	2.39 M	2.3 M	PhP 762,870.00	PhP 825,870.00	PhP 461,080.00	Running Total as of 30 Sept. 2014: PhP 2,049,820.00
Financial 2: Remittance of Revenues Earned from BCDA assets	amount in PhP	10%	15%			24.7 M	25.8 M	26.24 M	PhP 5,146,132.71	PhP 9,233,484.04	PhP 10,327,049.01	Increased percentage weight based on CY 2014 renegotiation on 04 September 2014.
	Subtotal of Weights:	30%	35%									

JOHN HAY MANAGEMENT CORPORATION
INTERIM PERFORMANCE SCORECARD
as of September 30, 2014

Performance Measures					Baseline Data (if available)		2014 Accomplishment Report				Remarks		
Description	Formula	Weight		Rating System	Data Provider (if applicable)	2012	2013	Target	1st Qtr	2nd Qtr	3rd Qtr		
		2013	2014										
MFO 2. Environment, Forest and Watershed Management													
Quality: Compliance of JHMC to Environment and Forestry Standards, Laws, Rules and Regulations in the John Hay Special Economic Zone (JHSEZ)	Zero Notices of Violation issued to JHMC by the Multipartite Monitoring Team (MMT)	10%	15%		MMT	Zero	Zero	Zero	Zero	Zero	Zero	Zero	Changed the validating agency from DENR to MMT.
Quantity 1: Compliance of JHMC to National Ambient Air Quality Standards on Total Suspended Particulates (TSP) within the JHSEZ.	Non-exceedance to the standard national value set for Total Suspended Particulates (TSP)	10%	Metric is no longer applicable. Deleted as indicator per Performance Agreement Renegotiation on 04 September 2014. Redistribute the weight to 2 indicators (5% to MFO 2, Quantity 2 and 5% to MFO1, Financial 2).										
Quantity 2: Compliance of JHMC to National Ambient Air Quality Standards on Particulate Matter 10 (PM10) within the JHSEZ.	Non-exceedance in the standard national value set for Particulate Matter 10 (PM10)	10%	10%		DENR-EMB-CAR	less than 80µg/ cubic meter (PM 10)	11 µg/ cm ³ (PM 10)	International Standards: < 150 µg/ cubic meter (PM 10) JHMC target: < 80 µg/ cubic meter	PM10 Monitoring was conducted in February 06, 2014 at Mile Hi Center, Camp John Hay.	Awaiting result from DENR-EMB - CAR.	a. 1st Semester Reading: - 24µg/ cubic meter- Mile-Hi Center - 33 µg/ cubic meter - Mile-Hi Center b. 2nd Semester Reading: - average: 17 µg/ cubic meter	-Increased percentage weight based on CY 2014 GCG-JHMC renegotiation session on 04 September 2014. - Please see Tab "B" for June 2014 reading result. - Please see Tab "C" for September 2014 reading result.	
	Subtotal of Weights:	30%	25%										

3

9

JOHN HAY MANAGEMENT CORPORATION
INTERIM PERFORMANCE SCORECARD
as of September 30, 2014

Performance Measures					Baseline Data (if available)		2014 Accomplishment Report				Remarks	
Description	Formula	Weight		Rating System	Data Provider (if applicable)	2012	2013	Target	1st Qtr	2nd Qtr	3rd Qtr	
		2013	2014									
MFO 3. Regulatory Services												
Quantity 1: Number of Accredited Enterprise in the JHSEZ	Absolute number	5%	5%			103	110	115	112 (<i>actual number of accredited enterprise from January to March 2014</i>)	114 (<i>actual number of accredited enterprise from April to June 2014</i>)	115 (<i>actual number of accredited enterprise from June-September 2014</i>)	Increased accomplishment target from 109 to 115 based on the GCG-JHMC renegotiation session on 04 September 2014.
Quantity 2: Increase in the number of jobs generated in the JHSEZ	Absolute number	5%	5%			2,691	3,473	3,900	3,545 (<i>actual number of job generation from January to March 2014</i>)	3,633 (<i>actual number of job generation from April to June 2014</i>)	4,050 (<i>actual number of accredited enterprise from June-September 2014</i>)	Increased accomplishment target from 3,300 to 3,900 based on the GCG-JHMC renegotiation session on 04 September 2014.
Regulatory Services-1:		10%	10%									

Y

Ⓢ

JOHN HAY MANAGEMENT CORPORATION
INTERIM PERFORMANCE SCORECARD
as of September 30, 2014

Performance Measures					Baseline Data (if available)		2014 Accomplishment Report				Remarks	
Description	Formula	Weight		Rating System	Data Provider (if applicable)	2012	2013	Target	1st Qtr	2nd Qtr	3rd Qtr	
		2013	2014									
MFO 3. Regulatory Services												
Timeliness 1: Issuance of Permit to Operate (PTO) for Business Enterprises in the JHSEZ from the date of receipt of complete documents (For renewals: 30 mins. For new/start-up business: 30 calendar days)	For renewals: 30 minutes; For new/start-up business: 30 calendar days	5%	5%			100%	20 mins. renewal and 10 days new application	30 mins. for renewal 30 calendar days for start-up	20 minutes processing for renewal of PTO and 10 days new application	20 minutes processing for renewal of PTO and 10 days new application	20 minutes processing for renewal of PTO and 3.8 days new application/ start-up (averaged processing time from Jan-September 2014)	- Please see Tab "D" for summary and details of the new PTO and Accreditation issued to start-up locators - Please see Tab "E" for renewal of PTO and Accreditation issued to existing locators.
Regulatory Services-2:		5%	5%									

JOHN HAY MANAGEMENT CORPORATION
INTERIM PERFORMANCE SCORECARD
as of September 30, 2014

Performance Measures					Baseline Data (if available)		2014 Accomplishment Report				Remarks	
Description	Formula	Weight		Rating System	Data Provider (if applicable)	2012	2013	Target	1st Qtr	2nd Qtr	3rd Qtr	
		2013	2014									
MFO 3. Regulatory Services												
Timeliness 2: Issuance of Certificate of Environmental Compliance (CEC) in the JHSEZ	100 percent of application for CEC issued within 30 days	5%	5%			100%	73/73 = 100% CEC Applications processed	100%	100% (37 / 37 CEC) applications were processed as of March 31, 2014. Processing and Environment audits were done for CEC issuance on the same day of application with a maximum record of 16 days.	100% (20/20)	100% (2/2)	- Please see Tab "F" for summary and copies the CEC issued to locators - Total CEC issued as of 30 Sept. 2-2014: 60/60
Financial 1: Revenue generation from Regulatory Fees in the JHSEZ	Increase in revenue from regulatory fees (in PhP)	10%	10%			1.5 M	2.04 M	1.6 M	PhP 678,401.95	PhP 574,569.10	PhP 241,784.83	Total Remittance as of 30 Sept. 2014: PhP 1,494,755.88
<i>Regulatory Services-3:</i>		15%	15%									
<i>Subtotal of Weights (RS-2 + RS-1+ RS-3):</i>		30%	30%									

JOHN HAY MANAGEMENT CORPORATION
INTERIM PERFORMANCE SCORECARD
as of September 30, 2014

Performance Measures				Baseline Data (if available)		2014 Accomplishment Report				Remarks		
Description	Formula	Weight		Rating System	Data Provider (if applicable)	2012	2013	Target	1st Qtr	2nd Qtr	3rd Qtr	
		2013	2014									
General Administrative Services (GAS)												
Quality 1: Number of processes manualized	Number of processes	7.5%	7.5%			2	4 processes were manualized (IAO, SEZAD, EMD, PMD) and approved by the JHMC Board of Directors	6 out of 6 (ASD, FD, BDD, LADD, OBO and SD)	6 out of 6 processes were manualized in CY 2013. Other Departmental processes will be presented for approval of JHMC-BOD in May 2014	JHMC is coordinating with the DAP for the initial assessment and evaluation geared towards compliance to the Government Quality Management Systems Standards (QMSS).	The ASD and FD Manual will be submitted for approval by the JHMC-BOD in October 2014.	
Quality 2: Compliance Rate to Auditing Rules and Regulations	Number of COA observations Acted Upon / Number of COA Observations Raised	2.5%	2.5%		COA	100%	100%	100%	100% (5 out of 5 AOMS for the Quarter were acted accordingly)	100% (3 out of 3 AOMS for the Quarter were acted accordingly)	100% (No COA-AOM received for the Quarter.)	
	<i>Subtotal of Weights:</i>	10%	10%									
	TOTAL	100%	100%									

Prepared by



BEVIENNE G. MALATEO-APALING
 JHMC Compliance Officer to GCG

Approved by:

Jami: Mary-Ann 11.5.14
JAMIE ELOISE M. AGBAYANI, M.D.
 President and CEO