

JOHN HAY MANAGEMENT CORPORATION

Corporate Operating Budget

Budget Year 2020

| PARTICULARS | Funding Source | | | | TOTAL |
|--|-----------------------|--------------------|------------------------------|------------------|--------------------|
| | Estate Management Fee | Land Related | Regulatory & Historical Core | CUSA | |
| OPERATING EXPENSES | | | | | |
| Personnel Services | 52,855,704 | | 250,000 | | 53,105,704 |
| Maintenance & Other Operating Expenses | 36,511,296 | 49,854,000 | 4,316,000 | 2,183,000 | 92,864,296 |
| <i>Subtotal</i> | 89,367,000 | 49,854,000 | 4,566,000 | 2,183,000 | 145,970,000 |
| CAPITAL OUTLAY | | | | | |
| Infrastructure | | 108,279,760 | | | 108,279,760 |
| Non-Infrastructure | 1,695,000 | 200,000 | | | 1,895,000 |
| <i>Subtotal</i> | 1,695,000 | 108,479,760 | - | - | 110,174,760 |
| TOTAL | 91,062,000 | 158,333,760 | 4,566,000 | 2,183,000 | 256,144,760 |

Prepared by:


JENNYLYN A. ESPOSO
 Budget Officer

Noted by:


RONALD B. ZAMBRANO
 Finance Manager