



STATEMENT OF MANAGEMENT'S RESPONSIBILITY

FOR FINANCIAL STATEMENTS

The Management of the JOHN HAY MANAGEMENT CORPORATION is responsible for the preparation of the financial statements as at <u>31 December, 2018</u>, including the additional components attached thereto in accordance with the prescribed financial reporting framework indicated therein. The responsibility includes designing and implementing internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error, selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

The Board of Directors reviews and approves the financial statements before such statements are issued to the regulators, creditors and other users.

The Commission on Audit has audited the financial statements of the JOHN HAY MANAGEMENT CORPORATION in accordance with the Philippine Public Sector Standards on Auditing and has expressed its opinion on the fairness of presentation upon completion of such audit, in its report to the Board of Directors.

SILVESTRE C. AFABLE JR. Chairman of the Board FEB 2 8 2019 Date Signed ALD B. ZAMBRANO ALLAN R. GARCIA Rđ Finance Manager President and CEO FEB 2 8 2019 FEB 2 8 2019 Date Signed Date Signed John Hay Special Economic Zone Telefax: (+6374)444-5823 P.O. Box 1088, Baguio City 2600 E-Mail: mgmt@ihmc.com ph A member of The BCDA Group BUREAU OF INTERNAL REVENUES. COM. Ph Philippines "Catalyst for National Development through Good Corporate Governance" 7019 3

RDO No. 8 - BAGUIO CITY

JOHN HAY MANAGEMENT CORPORATION

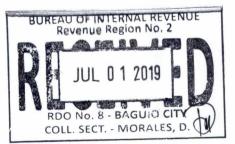
(A Wholly-Owned Subsidiary of the Bases Conversion and Development Authority) CONDENSED STATEMENT OF FINANCIAL POSITION As of December 31, 2018

A CODEC	NOTE	CY 2018	CY 2017
ASSETS			
Current Assets			
Cash and Cash Equivalents	6	105,140,963.56	82,455,140.66
Other Investments	7	58,713,452.43	57,645,726.37
Receivables	8	46,124,457.12	33,536,828.47
Inventories	9	6,781,358.94	6,566,653.60
Other Current Assets	14	4,187,710.61	13,185,063.84
Total Current Assets		220,947,942.66	193,389,412.94
Non-Current Assets			
Financial Assets	10	5,500,000.00	
Other Investments	7	132,000.00	132,000.00
Receivables	8	847,180.76	958,786.55
Investment Property	° 11	17,489,590.78	18,939,353.71
Property, Plant and Equipment	12	10,673,247.16	10,819,352.23
Intangible Assets	12	567,315.24	860,138.88
Other Non-Current Assets	13	6,882,130.28	6,882,130.28
Total Non-Current Assets	14	42,091,464.22	38,591,761.65
TOTAL ASSETS		263,039,406.88	231,981,174.59
		200,000,100,000	201,201,171102
LIABILITIES			
Current Liabilities			
Financial Liabilities	15	46,068,408.75	30,446,792.01
Inter-Agency Payables	16	22,584,276.50	4,130,388.86
Intra-Agency Payables	17	2,724,160.97	14,158,836.02
Trust Liabilities	18	2,726,182.81	2,733,606.50
Deferred Credits/Unearned Income	19	103,806.05	155,128.06
Other Payables	20	401,868.70	167,371.09
Total Current Liabilities		74,608,703.78	51,792,122.54
Total Liabilities		74,608,703.78	51,792,122.54
DEPOSIT FROM PROSPECTIVE INV Balance at beginning of year Additional equity/Adjustment Balance at year-end	VESTORS		-
DEPOSIT FROM PROSPECTIVE INV Balance at beginning of year Additional equity/Adjustment Balance at year-end	VESTORS		-
DEPOSIT FROM PROSPECTIVE IN Balance at beginning of year Additional equity/Adjustment Balance at year-end EQUITY Equity	VESTORS		-
DEPOSIT FROM PROSPECTIVE IN Balance at beginning of year Additional equity/Adjustment Balance at year-end EQUITY Equity Retained Earnings/(Deficit)	VESTORS	(195,383,375.87)	
DEPOSIT FROM PROSPECTIVE INV Balance at beginning of year Additional equity/Adjustment Balance at year-end EQUITY Equity Retained Earnings/(Deficit) Stockholders' Equity	VESTORS	(195,383,375.87) 383,814,078.97	383,814,078.97
DEPOSIT FROM PROSPECTIVE IN Balance at beginning of year Additional equity/Adjustment Balance at year-end EQUITY Equity Retained Earnings/(Deficit) Stockholders' Equity Total Equity	VESTORS	(195,383,375.87) 383,814,078.97 188,430,703.10	180,189,052.05
DEPOSIT FROM PROSPECTIVE IN Balance at beginning of year Additional equity/Adjustment Balance at year-end EQUITY Equity Retained Earnings/(Deficit) Stockholders' Equity Total Equity	VESTORS	(195,383,375.87) 383,814,078.97 188,430,703.10 263,039,406.88	383,814,078.97 180,189,052.05 231,981,174,58
DEPOSIT FROM PROSPECTIVE INV Balance at beginning of year Additional equity/Adjustment Balance at year-end EQUITY Equity Retained Earnings/(Deficit)		(195,383,375.87) 383,814,078.97 188,430,703.10 263,039,406.88	383,814,078.97 180,189,052.05 231,981,1758 100 FINTERNATORI Revenue Region No
DEPOSIT FROM PROSPECTIVE INV Balance at beginning of year Additional equity/Adjustment Balance at year-end EQUITY Equity Retained Earnings/(Deficit) Stockholders' Equity Total Equity TOTAL LIABILITIES AND EQUITY		(195,383,375.87) 383,814,078.97 188,430,703.10 263,039,406.88 ments.	383,814,078.97 180,189,052.05 231,981,174,580

JOHN HAY MANAGEMENT CORPORATION (A Wholly-Owned Subsidiary of the Bases Conversion and Development Authority) CONDENSED STATEMENT OF COMPREHENSIVE INCOME For the year ended December 31, 2018

	NOTE	CY2018	CY2017
Income			
Service and Business Income	21	109,877,571.96	84,703,387.77
Gains	25	890,959.03	14,602.81
Other Non-Operating Income	25	175,073.00	7,602.22
Total Income		110,943,603.99	84,725,592.80
Expenses			
Personnel Services	22	(55,707,367.63)	(29,518,131.06)
Maintenance & Other Operating Expenses	23	(33,891,018.16)	(31,319,212.78)
Non-Cash Expenses	24	(3,778,335.59)	(3,014,951.28)
Total Expenses		(93,376,721.38)	(63,852,295.12)
Profit/(Loss) Before Tax		17,566,882.61	20,873,297.68
Income Tax Expense/(Benefit)		(7,054,663.33)	(5,619,810.38)
PROFIT/(LOSS) AFTER TAX	2.50	10,512,219.28	15,253,487.30
Assistance and Subsidy		-	-
Other Comprehensive Income/(Loss) for the Po	eriod	-	-
COMPREHESIVE INCOME/(LOSS)		10,512,219.28	15,253,487.30

The notes on pages 36 to 41 form part of these statements.



JOHN HAY MANAGEMENT CORPORATION (A Wholly-Owned Subsidiary of the Bases Conversion and Development Authority) CONDENSED STATEMENT OF CASH FLOWS For the year ended December 31, 2018

	NOTE	CY2018	CY2017
CASH FLOWS FROM OPERATING ACTIVITIES	26.1		
Cash Inflows	26.1.1		
Collection of Income/Revenue		114,027,770.21	82,219,641.82
Collection of Receivables		664,779.57	281,197.21
Receipt of Inter-Agency Fund Transfers		104,300,258.55	103,019,132.44
Trust Receipts		284,039.30	99,800.00
Other Receipts		976,375.68	1,652,454.02
Total Cash Inflows		220,253,223.31	187,272,225.49
Adjustments		39,629,957.44	15,215,236.30
Adjusted Cash Inflows		259,883,180.75	202,487,461.79
Cash Outflows	26.1.2		
Payment of Expenses	20.1.2	(74,991,246.26)	(55,207,820.73)
Purchase of Inventories		(813,787.03)	(1,968,692.72)
Grant of Cash Advances		(2,553,812.36)	(2,953,905.75)
Prepayments		(993,358.81)	(242,206.08)
Payment of Accounts Payable		(4,723,290.12)	(242,200.08)
Remittance of Personnel Benefit Contributions and Mandatory		(4,723,290.12)	-
Deductions		(17,257,150.26)	(8,313,787.84)
Release of Inter-Agency Fund Transfers		(116,430,374.43)	(98,472,209.62)
Other Disbursements		(110,430,374,43) (95,083.91)	(18,756,198.74)
Tota Cash Outflows		(217,858,103.18)	(185,914,821.48)
Adjustments		(19,195,486.46)	(10,845,043.25)
Adjusted Cash Outflows		(237,053,589.64)	(196,759,864.73)
		(201,000,000.04)	(1)0,759,004.75)
Net Cash Provided By/(Used In) Operating Activities		22,829,591.11	5,727,597.06
CASH FLOWS FROM INVESTING ACTIVITIES	26.2		
Cash Inflows	26.2.1		
Proceeds from Sale/Disposal of Property, Plant and Equipment	201211	641,721.75	
Collection of COB for Capital Outlay		1,847,500.00	1,605,000.00
Total Cash Inflows		2,489,221.75	1,605,000.00
Cash Outflows	26.2.2		
		(1,532,654.70)	(1,213,040.00)
Purchase/Construction of Property, Plant and Equipment			
Purchase/Construction of Property, Plant and Equipment Purchase of Intangible Assets		(1,100,555.54)	(37, 500.00)
	-	(1,100,555.54) (2,633,210.24)	(37,500.00) (1,250,540.00)
Purchase of Intangible Assets Total Cash Outflows	19	(2,633,210.24)	(1,250,540.00)
Purchase of Intangible Assets			(1,250,540.00)
Purchase of Intangible Assets Total Cash Outflows	NTS	(2,633,210.24)	(1,250,540.00) 354,460.00
Purchase of Intangible Assets Total Cash Outflows Net Cash Provided By/(Used In) Investing Activities		(2,633,210.24) (143,988.49)	(1,250,540.00) 354,460.00 6,082,057.06
Purchase of Intangible Assets Total Cash Outflows Net Cash Provided By/(Used In) Investing Activities INCREASE/(DECREASE) IN CASH AND CASH EQUIVALE		(2,633,210.24) (143,988.49) 22,685,602.62	the second se

The notes on pages 42 to 47 form part of these statements.

JOHN HAY MANAGEMENT CORPORATION

(A Wholly-Owned Subsidiary of the Bases Conversion and Development Authority) STATEMENT OF CHANGES IN EQUITY For the year ended December 31, 2018

	NOTE	Retained Earnings/ (Deficit)	Share Capital	Share Premium	TOTAL
BALANCE AT 01 JANUARY, 2017		(225,331,302.49)	383,814,000.00	78.97	158,482,776.48
CHANGES IN EQUITY FOR 2017 Add/(Deduct):					
Issuance of Share Capital					-
Comprehensive Income for the					
Year		15,253,487.30			15,253,487.30
Other Adjustments		6,452,788.27			6,452,788.27
BALANCE AT 31 DECEMBER, 2017		(203,625,026.92)	383,814,000.00	78.97	180,189,052.05
CHANGES IN EQUITY FOR 2017					
Add/(Deduct):					
Issuance of Share Capital			-		
Comprehensive Income for the					
Year		10,512,219.28			10,512,219.28
Other Adjustments	5	(2,270,568.23)			(2,270,568.23)
BALANCE AT 31 DECEMBER, 2018		(195,383,375.87)	383,814,000.00	78.97	188,430,703.10

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The notes on pages 21 to 22 form part of these statements.