

JOHN HAY MANAGEMENT CORPORATION

Revised Corporate Operating Budget

Budget Year 2018

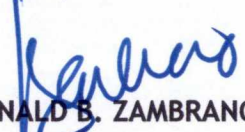
As of 30 September 2018

PARTICULARS	Funding Source				TOTAL
	Estate Management Fee	Land Related	Regulatory & Historical Core	CUSA	
OPERATING EXPENSES					
Personnel Services	60,978,065		250,000		61,228,065
Maintenance & Other Operating Expenses	44,382,661	46,547,000	2,558,000	1,614,000	95,101,661
Subtotal	105,360,726	46,547,000	2,808,000	1,614,000	156,329,726
CAPITAL OUTLAY					-
Infrastructure		6,743,000			6,743,000
Non-Infrastructure	2,097,500	3,950,000	415,000		6,462,500
Subtotal	2,097,500	10,693,000	415,000	-	13,205,500
TOTAL	107,458,226	57,240,000	3,223,000	1,614,000	169,535,226

Prepared by:


JENNYLYN A. ESPOSITO
 Budget Officer

Noted by:


RONALD B. ZAMBRANO
 Finance Manager