

# JOHN HAY MANAGEMENT CORPORATION

Corporate Operating Budget

Budget Year 2018

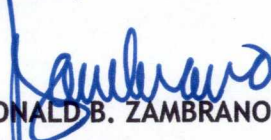
As of 01 January 2018

PARTICULARS	Funding Source				TOTAL
	Estate Management Fee	Land Related	Regulatory & Historical Core	CUSA	
<b>OPERATING EXPENSES</b>					
Personnel Services	32,690,839		250,000		32,940,839
Maintenance & Other Operating Expenses	44,382,661	45,347,000	2,558,000	1,614,000	93,901,661
<b>Subtotal</b>	<b>77,073,500</b>	<b>45,347,000</b>	<b>2,808,000</b>	<b>1,614,000</b>	<b>126,842,500</b>
<b>CAPITAL OUTLAY</b>					
Infrastructure		6,743,000			6,743,000
Non-Infrastructure	1,847,500	3,550,000	415,000		5,812,500
<b>Subtotal</b>	<b>1,847,500</b>	<b>10,293,000</b>	<b>415,000</b>	<b>-</b>	<b>12,555,500</b>
<b>TOTAL</b>	<b>78,921,000</b>	<b>55,640,000</b>	<b>3,223,000</b>	<b>1,614,000</b>	<b>139,398,000</b>

Prepared by:

  
**JENNYLYN A. ESOSO**  
 Budget Officer

Noted by:

  
**RONALD B. ZAMBRANO**  
 Finance Manager